



**MVG ENERGY**  
**SOLUTIONS**

## WHO WE ARE

We have two primary sources of competitive advantage: The ability to learn more about our customers faster than the competition, and the ability to turn that knowledge into action faster than the competition.



We feel our clients can trump cumulative experience with our low-cost business design, which makes the incumbent's cumulative experience peripheral

We help our clients to clearly define: 1. Who they are now 2. What do they want to happen 3. How they will get there 4. What actions are needed 5. What results they can expect 6. How they are doing from the start to their target results.

Our approach is customized and personal to each client and their stakeholders in order to maximize the value created.

## OUR EXPERTISE

### CULTURE

Operational Excellence, Customer Intimacy, Stewardship, and Product Leadership

### METRICS

Score Cards, Key Performance Indicators, Leading and Lagging Indicators

### INTEGRATION

New Employees, Partners, Practices, Processes, Vertical and Horizontal Accountability, Exploit Economies of Scale and Exploit Economies of Scope

### TEAM BUILDING

Seamless Workflow, Vision Boards, Think Tanks, and the Power of Our Company

### STRATEGY & PORTFOLIO

Customer and Competitor Analysis, Strategy Development and Portfolio Management

### MERGERS & ACQUISITIONS

Opportunity Evaluation, Analysis and Integration

### ORGANIZATIONAL CAPABILITY

Build Core Competencies, Leverage Existing Core Competencies and Critical Competencies Development

### CHANGE MANAGEMENT

Ensuring Adoption & Sustainability

### PROCESS OPTIMIZATION

Process Design, Improvement & Streamlining

### ORGANIZATION DESIGN

Structure, Roles & Responsibilities and Governance

### OPERATIONS EFFECTIVENESS

Planning, Management and Optimization

### CULTURE TRANSFORMATION

Operational Excellence, Product Leadership, Customer and Intimacy

## OUR CLIENTS



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## CONTACT US